

# SHANA CUI

## CONTACT INFORMATION

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Department of Economics  
Oberlin College  
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## EMPLOYMENT

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Assistant Professor of Economics, Oberlin College

*July 2023 - present*

## EDUCATION

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University of Florida

Ph.D. in Economics (Advisor: David Sappington)

*2018-2023*

M.A. in Economics

*2021*

Northwestern University

Visiting Predoctoral Fellow, Strategy Department, Kellogg School of Management *2013-2019*

Southern Methodist University

Economics Department, Finished first-year PhD-level courses

*2017-2018*

Beijing Jiaotong University

Ph.D. in Economics

*2017*

Capital Normal University

B.S. in Mathematics

*2010*

## PUBLICATIONS

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1. “**Increased (Platform) Competition Reduces (Seller) Competition,**” Accepted at the Journal of Industrial Economics
2. “**The impact of vertical integration on losses from collusion,**” (with Germán Bet and David E.M. Sappington), International Journal of Industrial Organization, Vol. 77, June 2021, Article 102756
3. “**Access pricing in network industries with mixed oligopoly,**” (with David E.M. Sappington), Journal of Regulatory Economics, Vol. 59(3), June 2021, pp. 193-225
4. “**Restructuring the Chinese freight railway: two scenarios,**” (with Russell Pittman and Jian Zhao), Asia and the Global Economy, Vol. 1(1), January 2021, Article 100002
5. “**Regulated versus negotiated access pricing in vertically separated railway systems,**” (with David Besanko), Journal of Regulatory Economics, Vol. 55(1), February 2019, pp. 1-32
6. “**Railway restructuring and organizational choice: network quality and welfare impacts,**” (with David Besanko), Journal of Regulatory Economics, Vol. 50(2), October 2016, pp. 164–206

7. “Horizontal versus vertical separation in railway networks: implications for network quality,” (with David Besanko), *Economics Letters*, Vol. 138, January 2016, pp. 78-80

## WORKING PAPERS

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1. “Dynamic Regulatory Price Setting with Partial Regulatory Commitment” (with David Besanko)

## WORK IN PROGRESS

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1. “Competitive Nonlinear Input Pricing” (with David E.M. Sappington)
2. “End-to-End Railroad Mergers: Implications for Pricing, Service, Quality, and Welfare” (with David Besanko)

## TEACHING EXPERIENCE

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Oberlin College, Economics Department

Intermediate Microeconomics

*Fall 2023 - Fall 2024*

Microeconomic Theory

*Fall 2023, Fall 2024*

Industrial Organization

*Spring 2024*

University of Florida, Economics Department

Intermediate Microeconomics

*Fall 2021, Fall 2022, Spring 2023*

## INVITED TALKS

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Conference Presentations: Northeast Ohio Economics Workshop (November 2023), Chinese Economists Society North America Conference (April 2023), Southern Economic Association Annual Meeting (November 2022), University of South Florida’s Workshop in Applied and Theoretical Economics (October 2022), Women in Economic Theory (October 2022), Center for Research in Regulated Industries Eastern Conference (June 2022), Florida State University’s Workshop in Applied and Theoretical Economics (April 2021)

Research Seminar Presentations: Kent State University (September 2023), Purdue University Department of Agricultural Economics (August 2023), Illinois Institute of Technology Stuart School of Business (October 2022), Western Illinois University (October 2022)

Discussant: Southern Economic Association Annual Meeting (November 2022), Women in Economic Theory (October 2022), International Industrial Organization Conference (May 2022)

## FIELDS OF INTEREST

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Industrial Organization, Economics of Regulation, Antitrust, Transportation Economics, Applied Microeconomic Theory

## REFEREE SERVICE

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American Economic Journal: Economic Policy, Review of Industrial Organization, Utilities Policy, Networks and Spatial Economics

## AWARDS

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Lawrence Kenny Graduate Student Teaching Award, University of Florida, 2023

Graduate Assistantship, University of Florida, 2018-present

Richard J. Schultz Scholarship Award for Antitrust Studies, University of Florida, 2022

Madelyn M. Lockhart Travel Award, University of Florida, 2022

R.F. Lanzillotti Dissertation Award, Robert F. Lanzillotti Public Policy Research Center, 2021

Omicron Delta Epsilon (ODE), Southern Methodist University, 2018

Graduate Assistantship, Southern Methodist University, 2017-2018

Doctoral Scholarship, Beijing Jiaotong University, 2011-2015

Merit Student, Beijing Jiaotong University, 2012, 2014

Graduate Merit Scholarship, Beijing Jiaotong University, 2010-2011

Outstanding Graduate Student, Capital Normal University, 2010

Outstanding Thesis, Capital Normal University, 2010

Merit Scholarship, Capital Normal University, 2006-2010

## COMPUTATIONAL SKILLS

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MATLAB, Stata, R, Python

## LANGUAGES

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Mandarin Chinese (native), English (fluent)